

# DRIVING IMPACT

Presented by Adient and Toyota

## WHERE CORPORATIONS AND DIVERSE-OWNED BUSINESSES COLLABORATE FOR BUSINESS DEVELOPMENT AND GROWTH.

Throughout 2018-2019, participants will work together through comprehensive training, knowledge sharing and networking.

Each curriculum is unique to the participant's needs, focusing on two value propositions:

### 1 CORPORATE SUPPLIER DIVERSITY EXPANSION

- > Provide mentorship to diverse-owned supplier(s)
- > Examine tools to assess your company's supplier diversity initiative and develop a strategic plan for advancement
- > Receive business education training and knowledge sharing to build on NMSDC best practices
- > Learn about tools and processes to grow supplier diversity initiatives
- > Help identify diverse participants of the module by identifying upcoming opportunities in your organization

### 2 DIVERSE-OWNED BUSINESS ADVANCEMENT

- > Identify areas for business improvement
- > Receive expertise and mentorship from corporate leaders and external subject matter experts
- > Develop insight about customer base, their needs, processes, and supplier expectations
- > Engage in peer to peer best practice sharing, tackling common issues
- > Participate in one-on-one commodity manager meetings to obtain feedback on market-specific capability gaps and priorities for development

**There should be no expectation to receive a PO from any of the Corporate Members participating in this module.**

## EXPECTATIONS

Ideal candidate expectations are:

#### CORPORATION

- > Committed, active participation (80% attendance)
- > Active supplier diversity initiative and implements NMSDC supplier diversity best practices
- > Engage in meetings (share best practices, provide open, honest feedback)
- > Membership in NMSDC and/or WBENC (national or regional)
- > Complete self-assessments (module start and end)
- > Host/co-host at least one meeting and provide lunch

#### DIVERSE-OWNED BUSINESS

- > Certified with NMSDC and/or WBENC
- > Complete self-assessments (module start and end)
- > Committed, active participation by company executives (100% attendance)
- > Be open to advice and assistance provided by the corporate module members

**Please note acceptance in the module is based on an application process with restrictions to the number of participants.**



## GET INVOLVED

Contact Adient or Toyota for a Driving Impact module application:

**ADIENT**

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